



What you'll learn

“ I would encourage any young producer who wants to learn more about their cooperative and industry to take the opportunity to become involved with the CL program. I have benefitted personally and professionally. ”

—**Brian Schaal, Burlington, Wis.**

- An advanced level of understanding about cooperative principles and the role of cooperatives in the processing and marketing of milk
- An appreciation for the challenges and opportunities that face the global food industry
- A good understanding of Foremost Farms' business goals, objectives and strategies
- How Foremost Farms adds value to members' milk through processing and marketing of value-added products
- Effective techniques for communicating thoughts and ideas one-on-one or in groups
- How to network with fellow producers and solve issues of mutual concern

Cooperative Leaders

(First Class 2009-2011)

The Cooperative Leader program is limited to 20 individuals. In its very first three-year class, 16 individuals applied and have participated in the program. Here they are:

- Dean Brumm**, Stacyville, Iowa
- Andy Buttles**, Lancaster, Wis.
- William Calvert**, Cuba City, Wis.
- Patrick Christian**, Lomira, Wis.
- Rachael Crane**, Salem, Wis.
- William Harper**, Phillips, Wis.
- Jason James**, Mineral Point, Wis.
- Rhett Jaquish**, Sauk City, Wis.
- Michael Johnson**, Fountain, Minn.
- Ryan Mouw**, Fennimore, Wis.
- Ryan Prah**, Wausau, Wis.
- Chad Prestrud**, Prairie Farm, Wis.
- Randy Roecker**, Loganville, Wis.
- Brian Schaal**, Burlington, Wis.
- Ed Smith**, Rose Creek, Minn.
- Gary Swain**, Deerfield, Wis.

“ This program has given me a better understanding of Foremost Farms as a cooperative. It has also allowed me to gain valuable contacts within the industry. It is refreshing to see a cooperative invest in the future the way Foremost Farms has with this program. ”

—**Jason James
Mineral Point, Wis.**

“

It is a great opportunity to interact with young, premier dairy men and women. The program is a great investment on behalf of Foremost Farms. ”

— **Michael Johnson
Fountain, Minn.**



Be a Cooperative Leader!

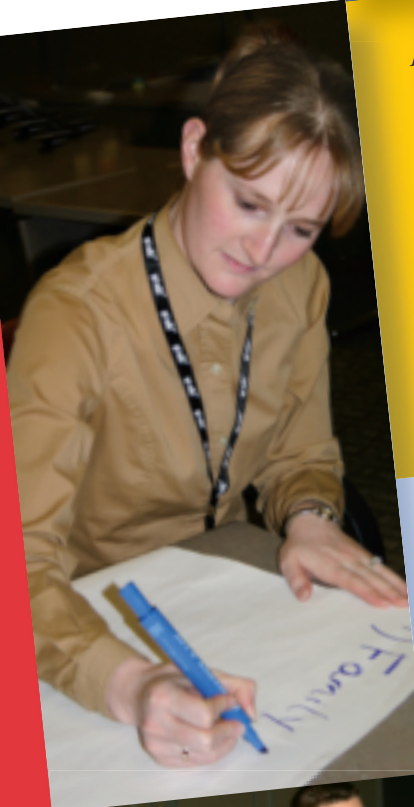
Foremost Farms USA® is gearing up for another class of cooperative leaders. Join in 2012 and be part of a three-year development program for the next generation of Foremost Farms leaders. See what our first class of CLs had to say!

To participate in the Cooperative Leaders program you must be:

- A member-owner of Foremost Farms or in partnership with a Foremost Farms member
- 22 to 45 years old
- Enthusiastic about dairy farming
- Interested in helping Foremost Farms succeed
- Trustworthy; honest and conduct business with integrity
- Confident, positive about the future
- A thinker; inquisitive
- Committed to excellence

It's a great opportunity to network with fellow dairy producers and to get to know the leaders of our dairy cooperative. If you want to take a more active role in your dairy cooperative, this is the best way for a young producer to do so.

—**Rachael Crane**
Salem, Wis.



I want to **apply!**

Apply before December 31, 2011, to become a Cooperative Leader. Applications are available on the Foremost Farms website at www.foremostfarms.com in the member benefits section. If you have any questions or would like an application sent to you, contact Laura Mihm, corporate communications manager, at (800) 362-9196, ext. 8798, or send an e-mail to laura.mihm@foremostfarms.com. Join today!

Program Description

(Three-year program)

- Attend a leadership program kickoff in Baraboo
- Complete an assignment that enhances the image of the dairy industry and Foremost Farms
- Participate in periodic business updates with Foremost Farms personnel
- Attend the Professional Dairy Producers of Wisconsin's Managers Academy
- Attend training session in conjunction with Foremost Farms' board meeting
- Attend the National Milk Producers Federation Young Cooperator Meeting held in Washington, D.C.
- Network with Foremost Farms staff and peer dairy farmers from all over the United States

“ The program enhanced my leadership skills, and I met great people in the industry. It showed me how a board of directors really works. ”

— **Dean Brumm**
Stacyville, Iowa

